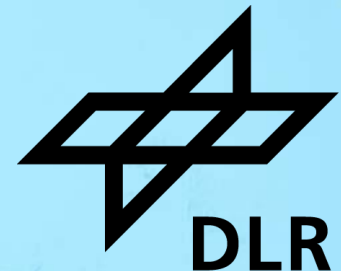


# **AUTOMATION, HUMAN FACTORS AND UNICORNS**

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Quelle: @brgfx, <https://de.freepik.com>



# Leibnitz and the Unicorn Cave



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Quelle: Gottfried Wilhelm Leibniz, Porträt von Christoph Bernhard Francke, um 1700; Herzog Anton Ulrich-Museum, Braunschweig



Quelle: Leibniz, „Protogaea“ 1694 in Schneidt, 1749



Daten von OpenStreetMap - Veröffentlicht unter ODbL

# Unicorn vs. Automated Vehicle



	Unicorn	Automated Vehicle
<b>Magic skills</b>	Healing powers, protective powers, able to conjure up	Drives without a driver
<b>Fields of application</b>	Protection against poison, epilepsy, the plague, purifies water, aphrodisiac, riding, stories, toys	Transportation of people and goods
<b>Natural Habitat</b>	Mysterious creature, hard to find	Mysterious vehicle, hard to find, various research test-beds, USA
<b>Target Group</b>	Little girls	Everybody, public transport and carrier companies without drivers
<b>Recognition value</b>	High: Graceful horse appearance with a single spiraling horn, glitter	Medium: No steering wheel, a lot of Sensors
<b>„Pull“ factor</b>	Bone collectors from all over Europe came to dig for the magic horns; Little girls all over the world want unicorns	Value of time, shared public transport 24/7, sustainable, livable cities, efficient freight transport

**...does automated driving  
have a marketing problem?**

**Automated driving might  
solve giant problems,  
a clear vision needs to be  
formulated.**



# Creating a Beautiful Unicorn

- Think automation in the context of a mobility concept!
- Think about actual mobility needs and learn the perspectives of stakeholders!
- Be user-centered!
- Create positive experiences and communicate them to generate confidence!
- Think systemically and pay attention to important details!



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# Scenario Public Transport: an essential field of action for sustainable mobility

## Chances:

- AV might increase efficiency and greatly improve accessibility
- Expansion of public transport services in terms of time and space
- Long term perspective: Strengthen the network and reduce costs at the same time
- Small buses and minibuses with flexible routes on demand have the potential to improve mobility in (sub)urban and rural areas.
- No restrictions due to staff shortages.

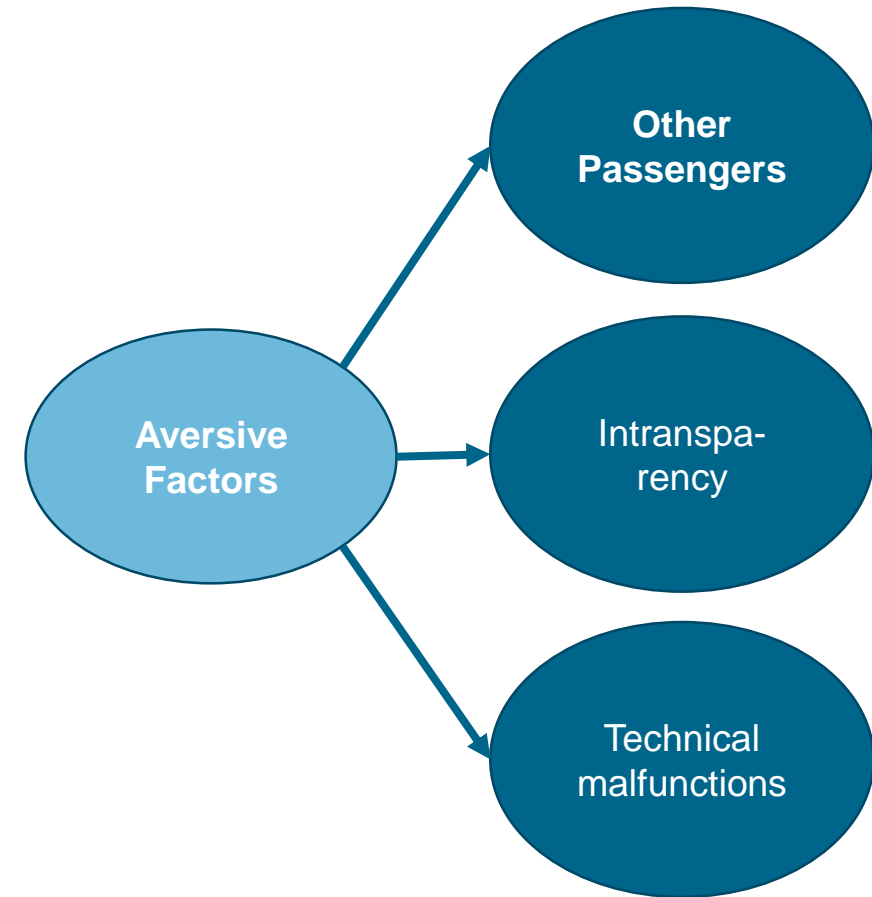




# Scenario Public Transport: an essential field of action for sustainable mobility

## Challenges:

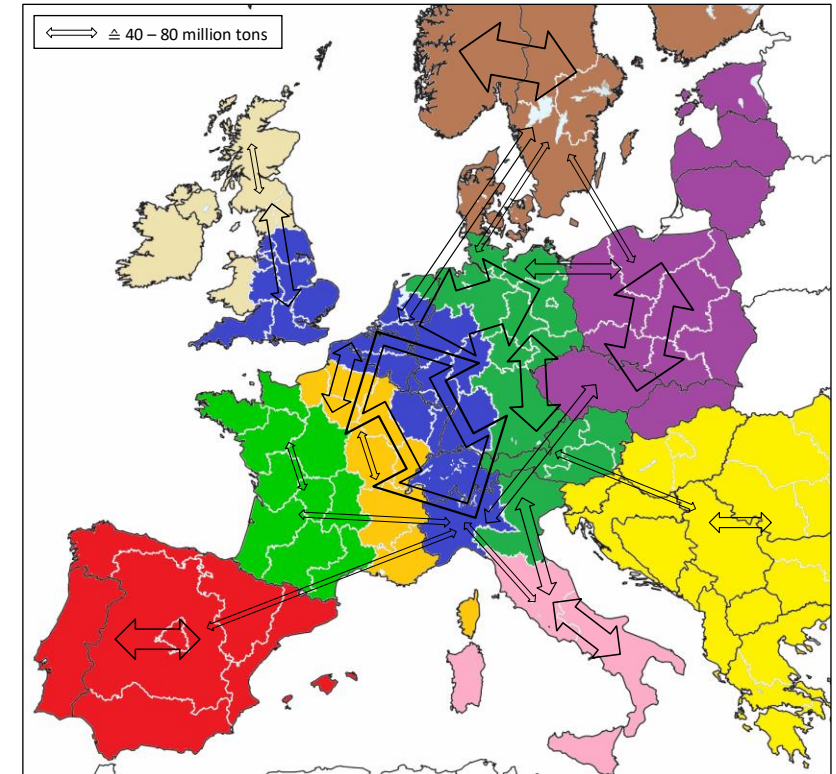
- Large number of actors, roles and institutions involved in planning, AV needs to be integrated in planning processes
- Affected Persons in mixed traffic: Who am I talking to? A person? AI? A remote driver? In India, in Flensburg?
- Perceived safety and security
- In urban environments entering an on demand vehicle might be challenging
- Potential rebound effects of inducing more traffic



# Scenario Long Distance Freight Transport

## Chances:

- AV might drastically reduce the resources needed, especially personnel involvement.
- Opportunities for efficiency gains benefiting producers, retailers, consumers, and logistics providers.
- Fewer stops and energy-efficient driving programs.
- *Why not?* → Envision all trucks driving exactly 60km/h on a dedicated lane on the motorway
  - Reduced energy consumption
  - Enhanced safety
  - Additional travelling time can be compensated by resting periods that are no longer necessary



© Liedtke / DLR

**Freight transported within Europe more than 200 km distance**

# Scenario Long Distance Freight Transport

## Challenges:

- Extensive reorganisation of processes and responsibilities
  - Facilitating loading and unloading processes.
  - Infrastructure adjustments required, e.g. suitable loading ramps
  - Assistance with challenging manoeuvres at freight terminals
  - Misuse potential: Ensuring security measures to prevent vehicle theft and robbery
- **User centered design:** Logistics service providers and shippers must be actively involved in the development process

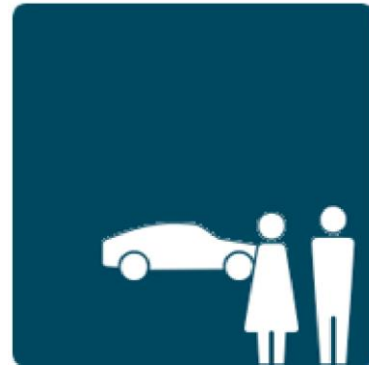


Source: private Illustration



# Acceptance of automated driving (Jipp & Gade, 2021)

**Individual Acceptance:**  
Acceptance of technology  
by a person based of their  
own interests



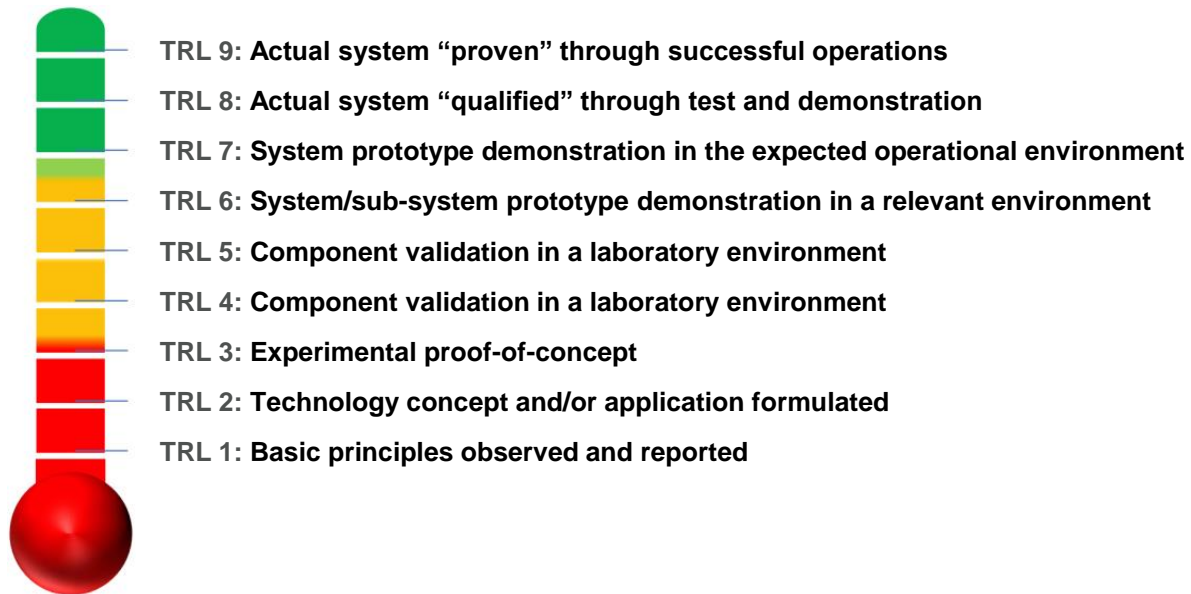
**Societal Acceptance:**  
Result of a negotiation  
process towards acceptable  
solutions taking into  
account different interests.

For a positive anticipation of automated driving, *individual and social* acceptance is necessary!

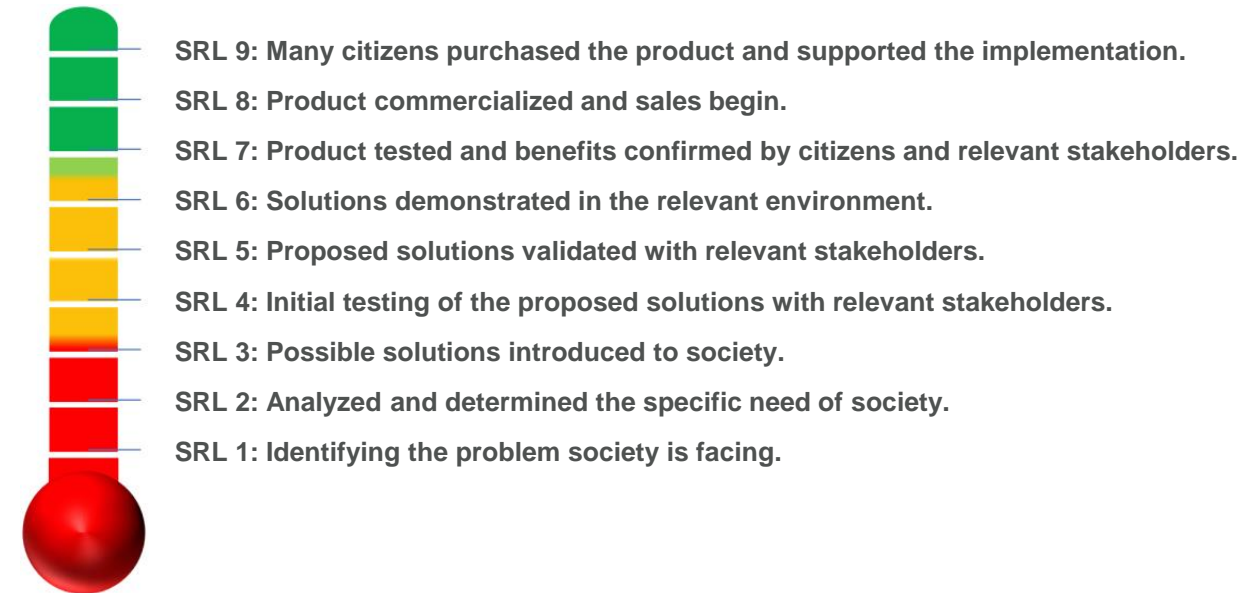
# Societal Readiness Level as a supplement to Technology Readiness Level



## TRL<sup>1</sup>



## SRL<sup>2</sup>



“Societal readiness level is a scale for analyzing and evaluating the **readiness level of societal acceptance**; for example, a product or a technology to be integrated into society needs to be **accepted and desired** by its citizens.”  
(Bhatti, Danilovic und Nåbo, 2022, S. 19)

<sup>1</sup> Mankins (1995)

<sup>2</sup> Bhatti et al. (2022)

→ **A clear political and social vision is needed to create a good unicorn!**

→ **Good practices and positive experiences of mobility services entailing AV need to be provided to create a desire!**

→ ***Societal Readiness Level* offers a promising framework to systematize stakeholder perspectives in the development process**



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