

# Transport policy in the age of autonomous vehicles

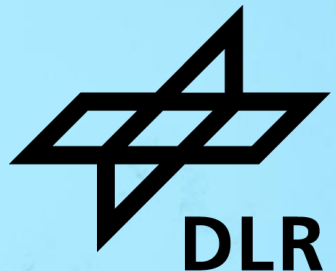
Technische Universität Dresden

## Transitioning to shared electric automated mobility: The need for a transport policy shock

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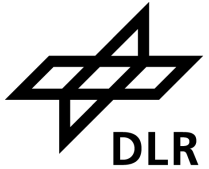
# Presentation outline



1. **Introduction**
2. **Method**
3. **Conceptual model:** Possible transitions towards private and shared electric automated mobility
4. **Analysis**
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  - 4.2 **Regime level:** attitudes key actors towards shared automated electric vehicles
  - 4.3 **Landscape level:** pressures towards shared electric automated vehicles
5. **The transport policy shock**
6. **Conclusions**

# 1. Introduction

Three revolutions of automobility (electric-shared-automated): market and policy



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White Paper

## Shared, Electric and Automated Mobility (SEAM) Governance Framework

### Prototype for North America and Europe

KPMG

## The rise of electric, shared and autonomous fleets

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## CASE – Intuitive Mobility

Connected, Autonomous, Shared, Electric: Each of these has the power to turn our entire industry upside down. But the true revolution is in combining them in a comprehensive, seamless package.

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SIEMENS

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Products & Services Market-specific Solutions Company

Company > Newsroom > USA Stories > The Future of Mobility

## The Future of Mobility is Electrified, Autonomous and Shared

By: Harrison Wadsworth, Director, Government Affairs

## Toyota and Isuzu Partner for Autonomous and Other Technologies

written by Charles Choi | April 6, 2021

# CASE

Connected  
Autonomous  
Shared & Services  
Electric

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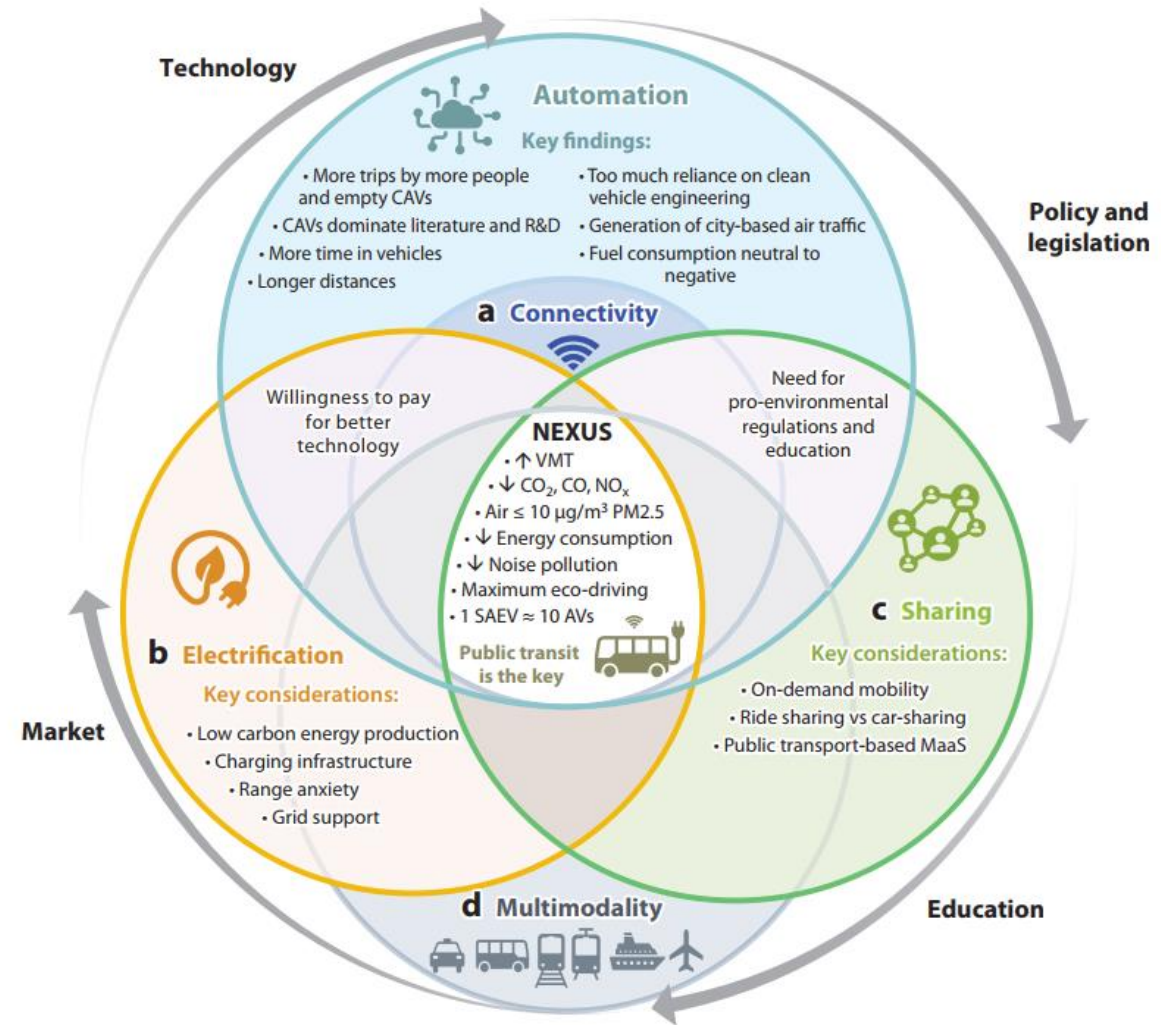
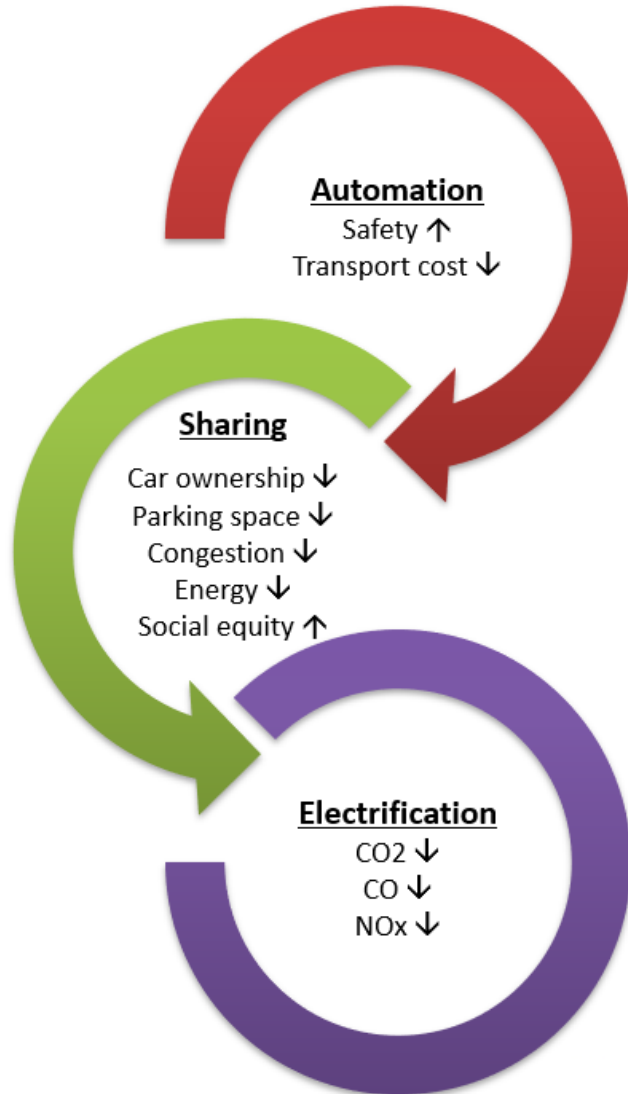
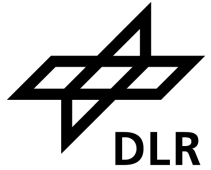
LIFE & ARTS | IDEAS | THE SATURDAY ESSAY

## How Electric, Self-Driving Cars and Ride-Hailing Will Transform the Car Industry

The era launched by Henry Ford more than a century ago is coming to an end, and the big question is whether the U.S. can keep up with China in the new race. Welcome to the world of AutoTech.

# 1. Introduction

Three revolutions of automobility (electric-shared-automated): scientific evidence



To what extent the **current private automobility regime** will be reconfigured into a **private electric automated** automobility regime or substituted by a **shared (particularly pooled) electric automated** automobility regime?

## 2. Method

### Step 1

Conceptual model based on the multi-level theoretical perspective of technological transitions: niche, regime, landscape levels (Geels, 2002):

- **Timing** (e.g., state of niche-developments).
- **Nature** (e.g., reinforcing or disrupting impact) of the emerging transition of private automobility regime.



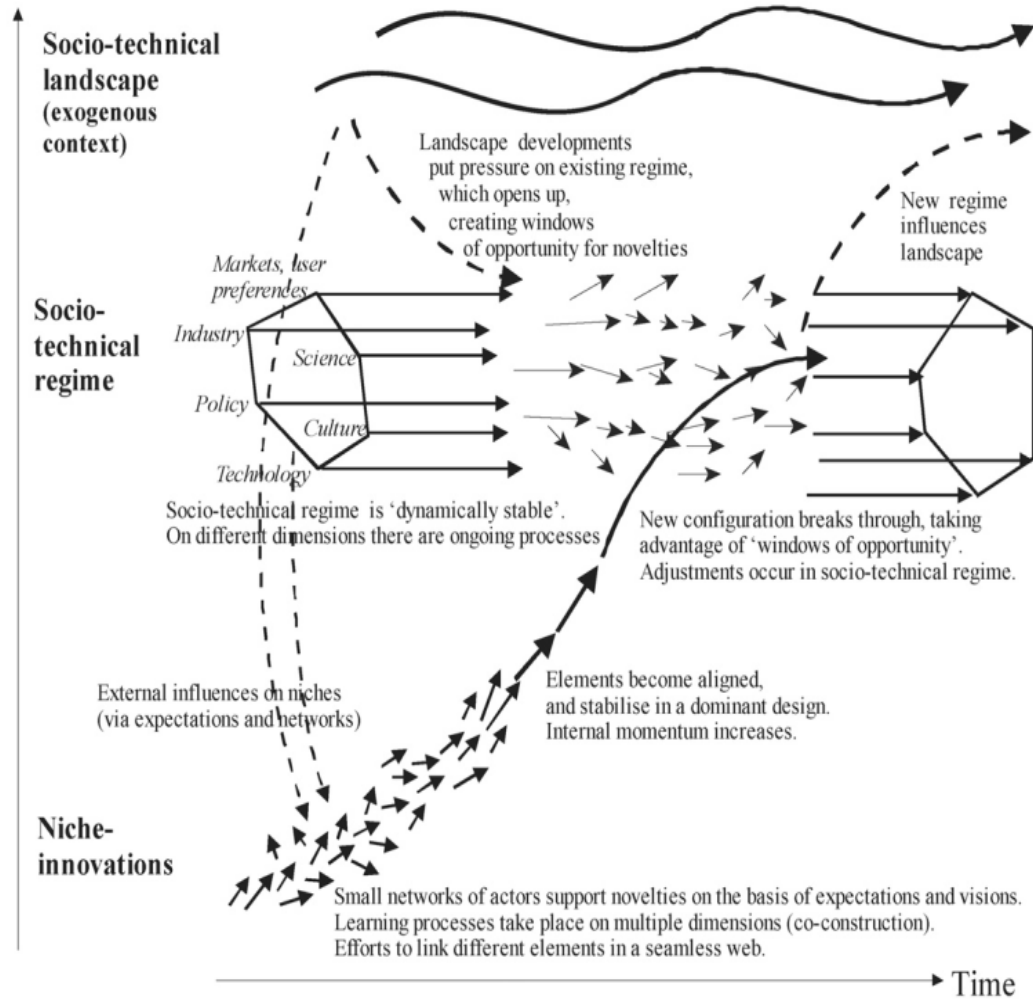
### Step 2

Review the relevant literature that underpins this conceptual model at each analytical level:

- **Niche level:** business landscape and prospects of the shared (pooled) mobility market.
- **Regime level:** key actors' (i.e., vehicle manufacturers, users and societal groups and public authorities) preferences and motivations towards shared (solo and pooled) electric AVs.
- **Landscape level:** type and intensity of pressures to the private automobility regime from different actors.

# 2. Methods

Increasing structuration  
of activities in local practices



Transition pathway	Niche readiness	Regime impact	Landscape pressure
<b>Transformation</b>	Not sufficiently developed	Reinforced	Moderate
<b>Reconfiguration</b>	Sufficiently developed	Reinforced	Moderate
<b>De-/Re-alignment</b>	Not sufficiently developed	Disrupted	Divergent, large, sudden
<b>Substitution</b>	Sufficiently developed	Disrupted	Divergent, large, sudden

Table 1: Variation of niche readiness, regime reaction and landscape pressure intensity in the four technological transition pathways.

Figure 1: The multi-level perspective on technological transitions.

# 3. Conceptual model

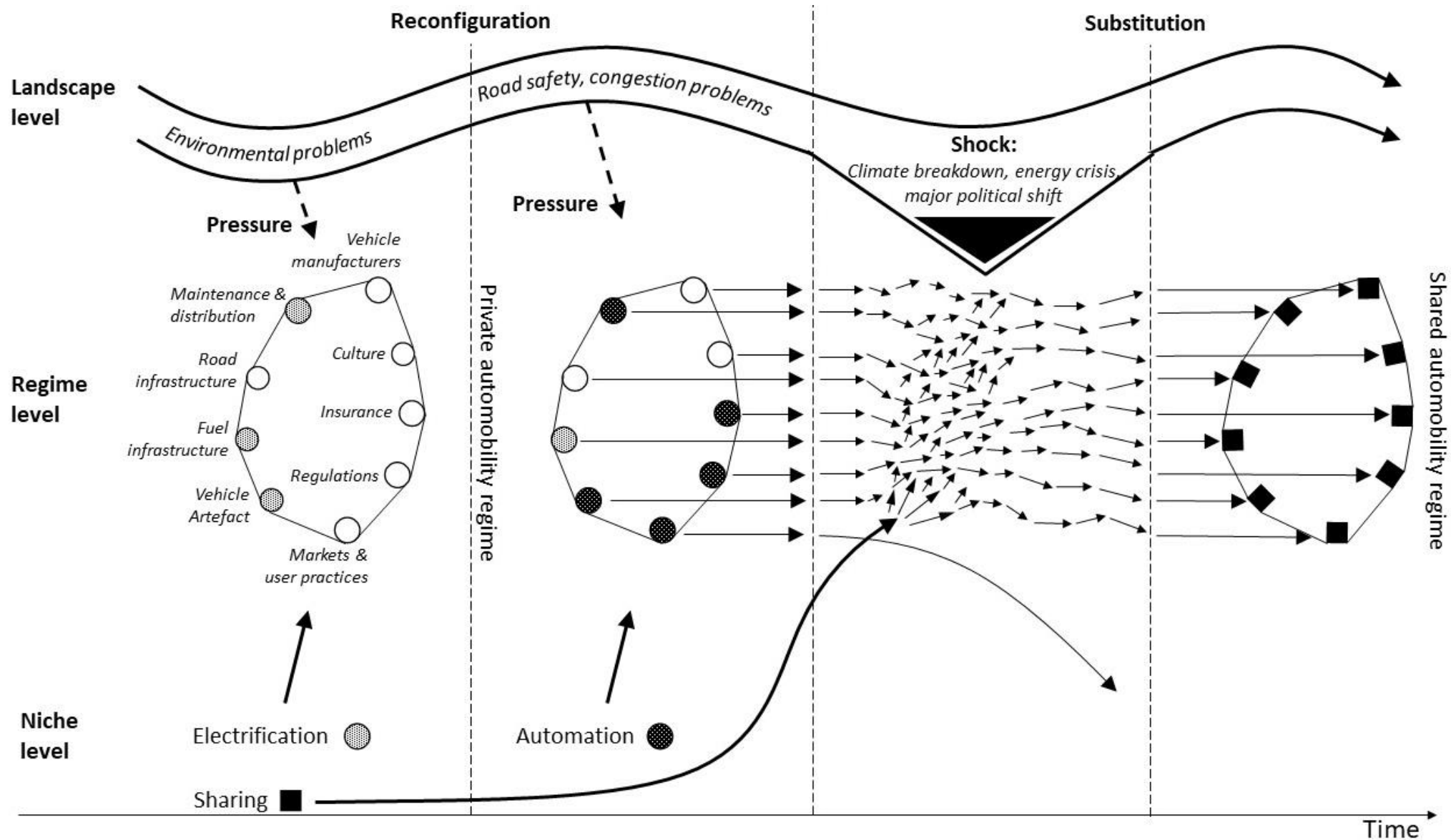
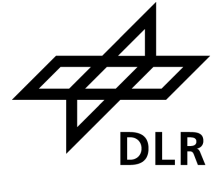


Figure 2: Conceptual model of the possible transition pathways of the private automobility regime.

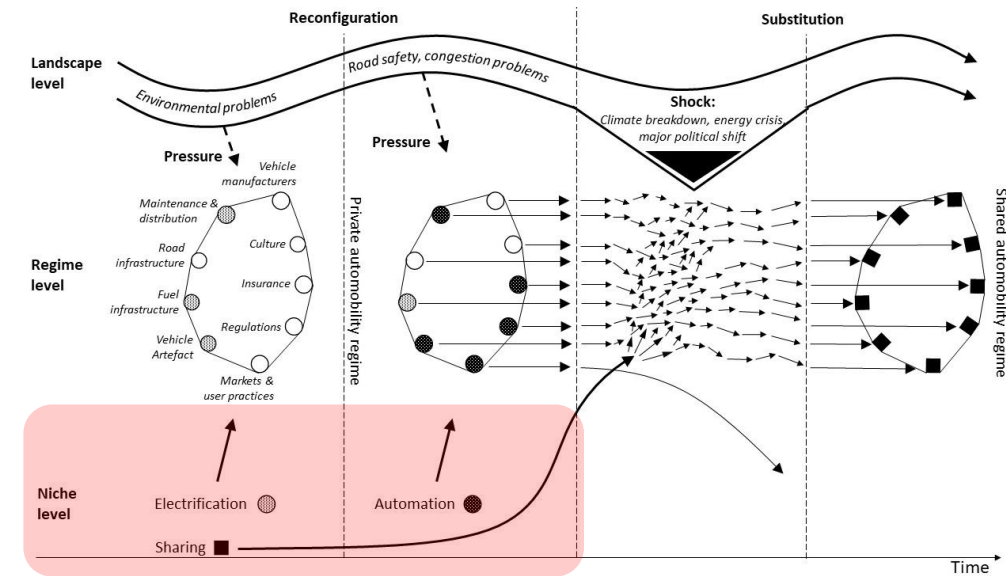


# 4. Analysis

## Niche level



- ❑ On-demand ride-pooling market: **niche** in the transport market.
- ❑ **Major OEMs:** business model diversification, mobility providers (Daimler with Via and moovel; Ford with Chariot and Transloc). **Gradually withdrew** after 2010 (small fleet size, AVs distant, bond with private cars, not good match with public transport authorities).
- ❑ The ride-pooling market: **emerging phase** (about 500 services running), with B2G projects dominating and B2C projects disappearing (Foljanty, 2022).
- ❑ **B2G projects:** USA, Germany and Japan; funded for 12 months; **small fleets** less than 10 vehicles.

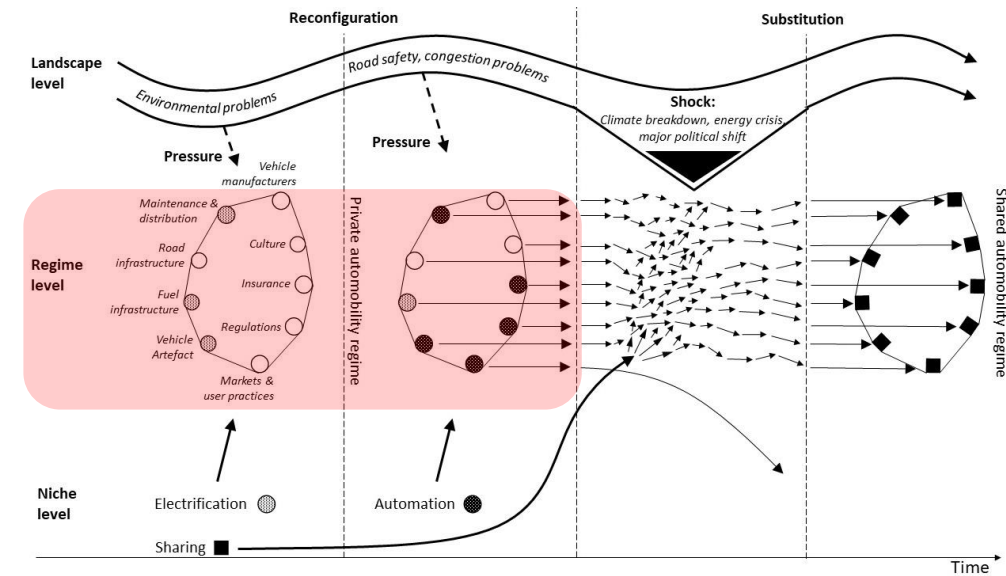


# 4. Analysis

## Regime level: Vehicle Manufacturers



- ❑ Vehicle manufacturers shift towards electric powertrains; **limited plans for shared mobility.**
- ❑ Increased shared mobility: **decline in vehicle sales** in the private segment (1 free-floating shared car reduces: new sales by 3 vehicles per year Schmidt (2020), associated with 2.1 to 5.3 sold old cars in Germany, Jochem et al., 2020).
- ❑ Substantial expansion of shared automated mobility services: commercial clients could change from **"friendly competitors"** to **"threatening competitors"** which could put pressure on vehicle prices.

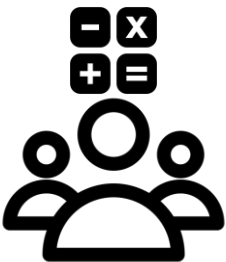
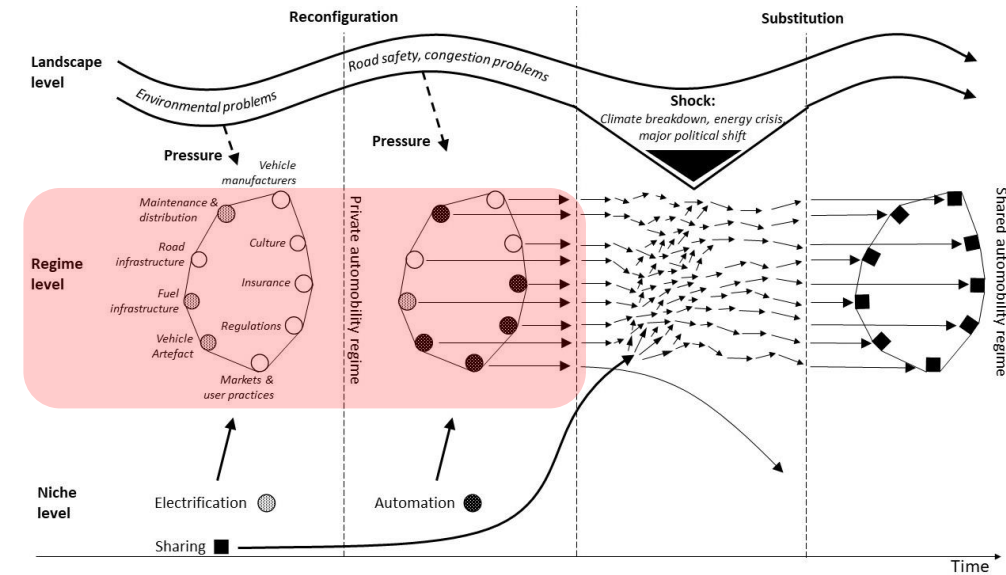


# 4. Analysis

Regime level: Users and societal groups (instrumental factors)



- ❑ **Travel cost, comfort, and travel time:** critical determinants of mode choice, including ride-pooling, in the AVs era.
- ❑ **The total cost of ownership** for private AVs (ca. 0.2 €/Km) is lower than shared AVs (solo and pooled; ca. 0.3 €/Km) (Bösch et al., 2018)
- ❑ **Car ownership** together with **time usefulness** balance out travel cost benefits of shared automated mobility options (Wadud and Mattioli, 2021; Wadud and Chintakayala, 2021).



# 4. Analysis

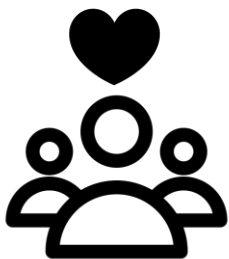
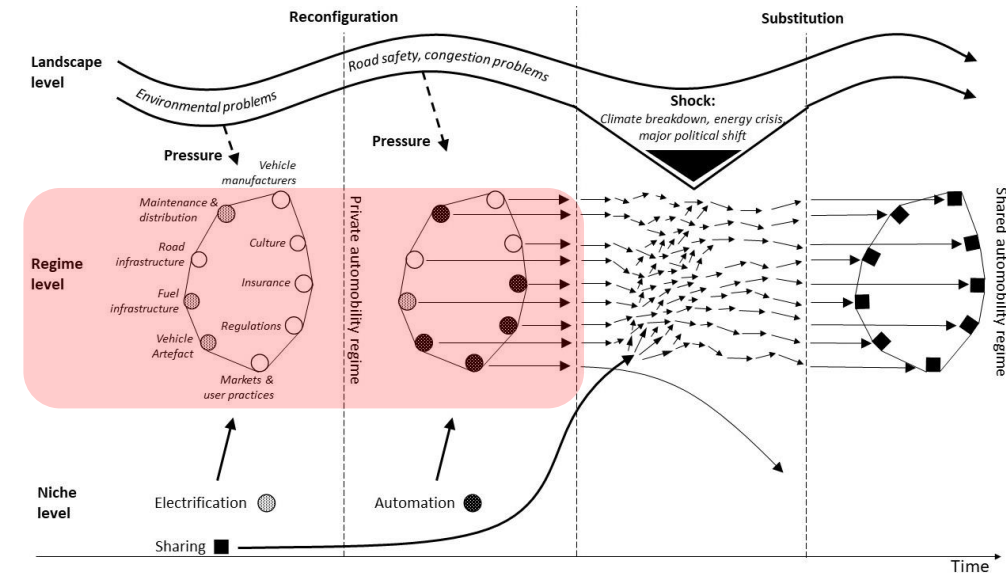
Regime level: Users and societal groups (affective factors)



❑ The preference for private ownership of AVs is largely driven by:

- the inherent attractiveness of ownership (convenience, independence, habit/inertia, private space),
- the aversion to sharing (inconvenience, privacy concerns, insecurity, discomfort).

❑ Shared mobility habits: rather fragile and less ingrained compared to habits of car ownership (Doody et al., 2021).

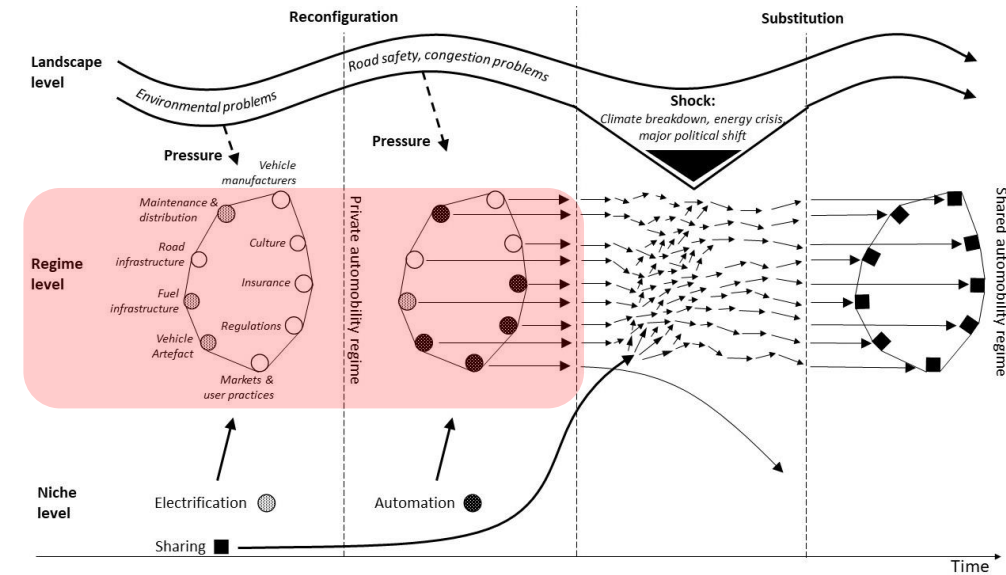


# 4. Analysis

Regime level: Users and societal groups (symbolic factors)



- ❑ Car ownership and use: **deeply embedded** in society as a **hegemonic ideology** that informs people's sense of identity and status (socio-economic status, subjective identity, superiority, proprietorship, individuality, and masculinity) (Mohammadzadeh, 2021).
- ❑ Symbolic dimensions of car ownership: likely to be **maintained** or **strengthened** by vehicle electrification and automation and **weakened** by shared mobility (Sovacool and Axsen, 2018).

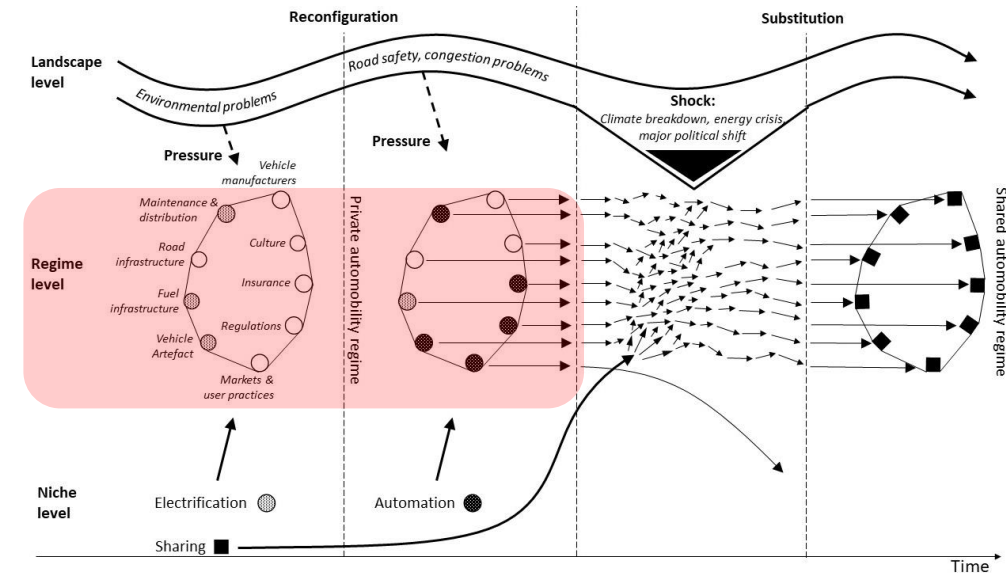


# 4. Analysis

Regime level: Public authorities



- ❑ Public authorities face **challenges** and **lag** in governing the transition towards shared AVs.
- ❑ Potential **loss or reconsideration of transportation-related revenues**: sales and property taxes, license plate and registration fees, parking tickets, and traffic fines.
- ❑ **Complex governance landscape**: negotiations with a **complex network of new actors** and **structural changes** in administration.

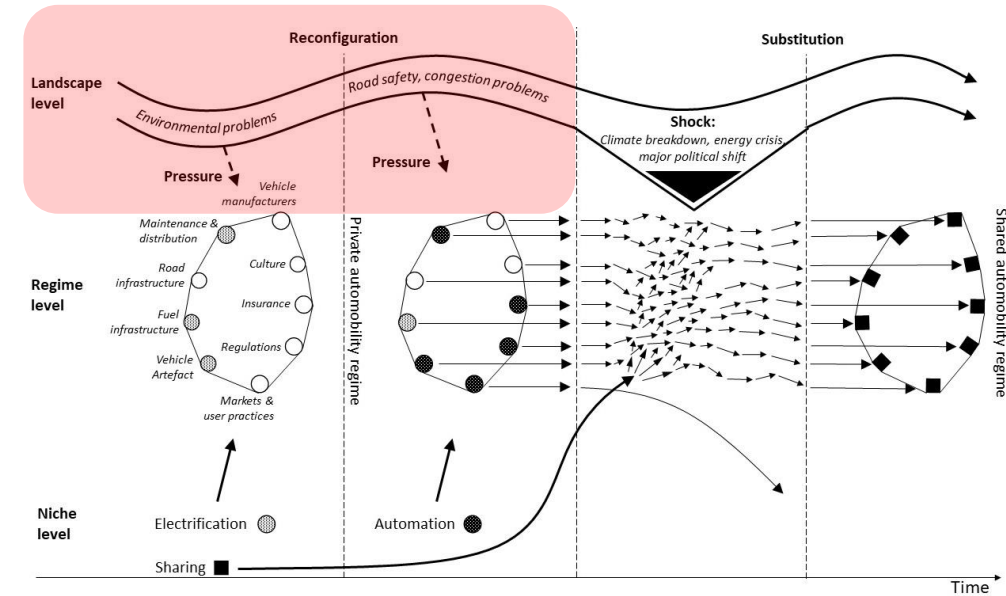


# 4. Analysis

## Landscape level

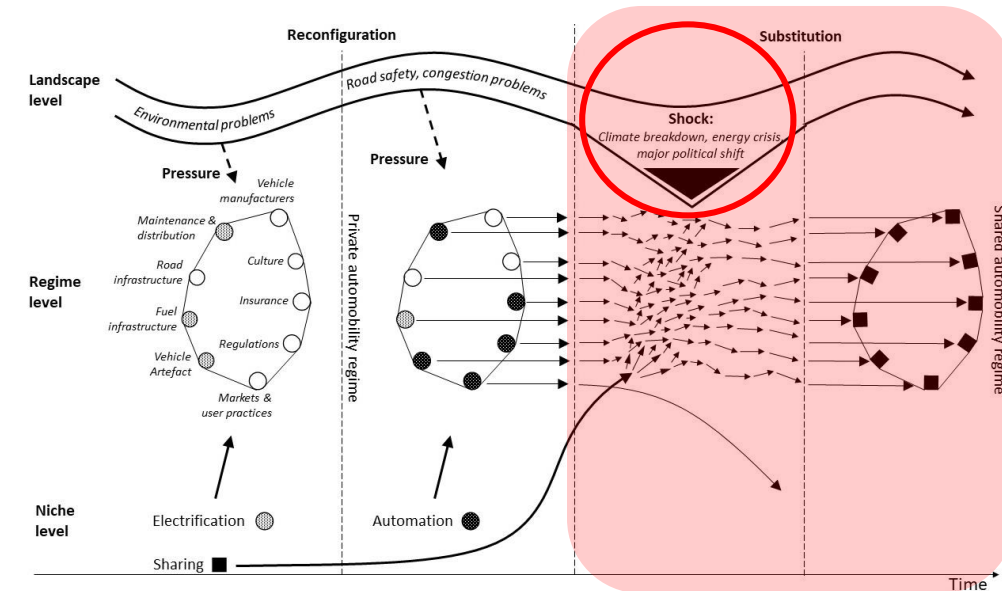


- ❑ Private automobility regime: **moderate pressure** from the socio-technical landscape (citizens, national transport policy strategies, OEM's reports), primarily due to **safety, congestion,** and **environmental problems** in the transport sector.
- ❑ Vehicle electrification and automation: **regime's effective response.**
- ❑ Landscape pressures: enhancement of **social equity,** improvement of **public health** and well-being, reclamation of **urban space,** reduction of **urban sprawl,** and promotion of **active lifestyles** are considered **milder.**



# 5. The policy shock

- ❑ **Substitution** pathway of private automobility towards a shared automobility regime: “**shock**”, “**avalanche change**”, “**disruptive change**”.
- ❑ Substantial pressure on the regime: **climate breakdown, severe energy crisis, significant political shift in favor of collective mobility (policy shock)**.
- ❑ Policy shock (macroeconomics): **unexpected** changes (monetary policy, fiscal policy, trade policy) in government policy that can have a **significant impact** on the economy.
- ❑ Impact depends: **initial state** of the economy, the **magnitude** and **timing** of the shock, and the response of households and businesses.





# 5. The policy shock



Transport Policy Shock		Magnitude		
		Low	Medium	High
Type	Economic	<b>Congestion pricing:</b> higher fees for SOVs, discounts for ride-pooling vehicles. Cost-effective, attractive ride-pooling services (lower travel time, congestion)	<b>High gas taxes:</b> high gas taxes or carbon taxes. Cost-effective ride-pooling services (longer commutes).	<b>Free or heavily subsidized ride-pooling services:</b> companies and individuals, especially for low-income or disadvantaged populations. Affordable ride-pooling services.
	Infrastructural	<b>Reduced parking availability:</b> urban areas. Attractive ride-pooling services.	<b>Zoning restrictions:</b> limit available parking in newly constructed buildings and require a minimum number of ride-pooling spots. Attractive ride-pooling services.	<b>Reduced road infrastructure:</b> reducing the number of lanes on certain roads for private vehicles and replace them with dedicated ride-pooling lanes. Attractive ride-pooling services (lower travel time, congestion).
	Regulatory	<b>Public transportation partnerships:</b> partner with ride-pooling companies to integrate their services with existing high capacity public transportation systems. Enhanced accessibility and affordability for users.	<b>Ride-pooling mandates:</b> trips to public events or business districts must be done through ride-pooling services. Captive market, efficient and effective ride-pooling services.	<b>Car ownership restrictions:</b> limit the number of cars that individuals are allowed to own in urban areas. Attractive ride-pooling services.
	Marketing			
	Education			
	Technology			
	Social			

*Note: unanticipated implications, timing, and packaging of policies.*



## 6. Conclusions



- ❑ **Shared electric AVs:** silver bullet for the sustainable transition of automobility; evidence suggests that the most likely transition pathway will involve a majority of privately-owned electric AVs.
- ❑ **Niche level:** shared mobility is still in an early emerging phase.
- ❑ **Regime level:** key stakeholders (i.e., vehicle manufacturers, users and society groups, public authorities) could resist a shift from private to shared automated electric automated mobility due to concerns about sales, competition, and user preferences, revenue losses, complex transition.
- ❑ **Landscape level:** main pressure related to safety, congestion, and environment; the private automobility regime reacts by automating/electrifying fleets. Landscape pressures addressed by a shift towards shared mobility services are seen as milder and less influential to the regime.
- ❑ **A critical landscape-level shock** could open up a pathway to a shared electric automated automobility regime; further research is needed to investigate the shock-conditions that may trigger such a transition.

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